

**ACTION PLAN IMPLEMENTATION STATUS UPDATE  
REPORT TO THE EVALUATION, PERFORMANCE MEASUREMENT AND REVIEW COMMITTEE –  
AS OF SEPTEMBER 30, 2010**

| LANDS AND ECONOMIC SECTOR  |  |                              |   |
|--|--|------------------------------|---|
| EVALUATION OF THE ABORIGINAL PROCUREMENT STRATEGY<br><i>AEC APPROVAL DATE: 24/09/2009</i>  |  |                              |   |
| PROJECT RECOMMENDATIONS  | ACTION PLAN  | EXPECTED COMPLETION DATE     | PROGRAM RESPONSE  |
| 1. Revise the goals and objectives of PSAB to move beyond increasing the number and value of set-aside contracts in order to build upon the increasing success of Aboriginal firms in securing non-set-aside federal contracts | <p>As part of the Aboriginal Economic Development Framework, PABP has made commitments to:</p> <ul style="list-style-type: none"> <li>- Increase the number of set-asides by 50% over 5 years; and</li> <li>- Launch dedicated procurement-readiness training sessions for Aboriginal businesses, PSAB coordinators and procurement officers.</li> </ul> | Fiscal year On-going to 2014 | <p><b>Status: Close</b></p> <p><b>Update/Rationale:<br/>As of 30/09/2010</b></p> <p>In 2009: 97 set-aside contracts over \$25K were awarded to Aboriginal businesses. This is a decrease from 2008 (123), however we anticipate an increase in 2010, due to increased outreach activities.</p> <p>Procurement Readiness Training for Aboriginal businesses, PSAB coordinators and procurement officers on target: 20 procurement training sessions delivered to date.</p> <p><b>AES: Close – Fully Implemented and on going</b></p> |
| 2. Work towards having an Aboriginal Benefits Requirement (ABR for procurements not covered by international trade agreements.   | As part of the Aboriginal Economic Development Framework, PABP will undertake research new measures to increase federal Aboriginal procurement including ABR.  | March, 2012                  | <p><b>Update/Rationale:<br/>As of 30/09/2010</b></p> <p>PABP is currently working with Health Canada, to monitor an Aboriginal Benefits Requirement (ABR) component for the Health Information and Claim Processing Services (HICUPS). HICUPS is a five year project valued at over 100 million with 16 million in Aboriginal benefits.</p> <p><b>AES: Underway</b></p>   |

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| 3. Develop and implement a Performance Measurement Strategy (PMStrat) that measures the effectiveness of PSAB and will be used as a basis for gathering PSAB intelligence. | Develop a Performance Measurement Strategy (PMStrat) with stakeholder involvement in line with the PMStrat for the Aboriginal Economic Development Framework   | October 2009 for approval by the Chief Audit and Evaluation Executive and the Evaluation Performance Measurement Review Committee in December 2009.                 | <p><b>Update/Rationale:</b><br/><b>As of 30/09/2010</b></p> <p>In recent meetings with Audit and Evaluations and it was concluded that the PM Strat will be put on hold.</p> <p><b>AES:</b> Pending Implementation</p>  |
| 4. Provide government and private sector with access to a list of pre-qualified Aboriginal suppliers.  | <p>As part of the Aboriginal Economic Development Framework, PABP has made commitments to:</p> <ul style="list-style-type: none"> <li>- Develop an Aboriginal pre-qualified suppliers list that will be disseminated to government and private sector.</li> <li>- Pre-qualify 1000 Aboriginal businesses per year up to 2014.</li> </ul> | <ul style="list-style-type: none"> <li>- Intra-departmental list by end of 09-10 fiscal year.</li> <li>- User-based list accessible by 2011 fiscal year.</li> </ul> | <p><b>Status: Target for pre-qualifying businesses ongoing until 2014. Suppliers list for government and private sector delayed.</b></p> <p><b>Update/Rationale:</b><br/><b>As of 09/30/2010</b></p> <p>Change in strategy: pre-qualification is no longer taking place. The process is being revised to meet the needs of businesses and government.</p> <p>An Aboriginal business registry is currently being developed. Anticipated number of annual businesses being added is 1000/year.</p> <p>Through on-going meetings with Legal Services, APBP has an understanding of privacy issues and ATIP requirements. APBP is working with Legal Services and Information Management Branch to develop a database which respects these rules.</p> |

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|  |  |  | Expected completion date: November 30, 2010<br><br><b>AES:</b> Underway   |
| 5. Identify gaps in the capacity of Aboriginal firms to pursue business opportunities in a broad range of sectors and work with OGDs and other organizations to increase capacity(ies) in these areas. | A gap analysis in partnership with the Office of Small and Medium Sized Enterprises (OSME) office at PWGSC and the Sectoral Strategies Directorate will be conducted to identify Aboriginal businesses who have been awarded set-aside and/or incidental contracts and their capacity to compete for <i>incidental</i> (non-set-asides) contracts in the future.<br><br>The Implementation Secretariat of Treaties and Aboriginal Government will be consulted on this analysis. | November, 2009   | <b>Update/Rationale:<br/>As of 30/09/2010</b><br><br>A working group is being established to review outcomes of contracts awarded to Aboriginal businesses and to identify gaps in capacity.<br><br>Federal procurement sectors have been identified and Aboriginal businesses within those sectors are being approached by APBP to register their business on the PSAB registry.<br><br><b>AES:</b> Underway |
| 6. Increase awareness, support and take up for PSAB through, among other possible measures: conferences, trade shows, presentations.   | As part of the Aboriginal Economic Development Framework, PABP has made commitments to :<br><br>- Increase liaison activities with federal departments and businesses on identified Aboriginal procurement opportunities.<br><br>- Identify upcoming events suitable for PSAB  | - PSAB Coordinators' conference in Feb 2010.<br><br>- Ongoing participation in conferences and organization of awareness and outreach activities | <b>Status: Close</b><br><br><b>Update/Rationale:<br/>As of 30/09/2010</b><br><br>APBP is hosting a national training session and exhibition in Winnipeg for Aboriginal businesses, PSAB coordinators and procurement officers (anticipated attendance: 300 participants).<br><br>MOU signed with OSME for outreach to Aboriginal  |

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|   | <ul style="list-style-type: none"> <li>- Conduct awareness and outreach activities in collaboration with third parties such as the Interpretation Bulletin and Coordinators' Conference (see recommendation 7).</li> <li>- Engage provinces and territories on Aboriginal procurement</li> </ul> |  | <p>businesses which will assist in creating PSAB awareness. To date: 6 Outreach activities have been held.</p> <p>APBP recently hosted a roundtable discussion with various Aboriginal businesses and organisations and other government departments. The purpose was to engage and develop an ongoing dialogue with our stakeholders in regards to future enhancement of the PSAB.</p> <p>Working with provinces on extending PSAB to provincial procurement policies (AB, QC &amp; BC). Manitoba and Ontario have incorporated into their policy with guidance from APBP.</p> <p><b>AES:</b> Underway</p> |
| 7. Clarify PSAB criteria for Aboriginal content.  | Interpretation Bulletin for Aboriginal content and Interpretation bulletin for Mandatory Set-Aside to be prepared.   | Interpretation Bulletin for Aboriginal content complete. Mandatory set-aside bulletin to be completed by Sept 25, 2009 | <p><b>Status: Complete</b></p> <p><b>Update/Rationale:<br/>As of 31/03/2010</b></p> <p>Interpretation Bulletin defining Aboriginal Content completed in January 2009. Interpretation Bulletin for Mandatory Set-Aside completed and posted online in April 2010.</p> <p><b>AES:</b> Close – Fully Implemented</p>   |
| 8. Perform an in-depth qualitative  | Develop a proactive data   | Data   |   |

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| <p>and quantitative review of PSAB in fiscal year 2014-2015 for past eight years of PSAB.</p> <p><b>*Note 2: Due to the unavailability of a data collection system and raw data, TBS has approved the next evaluation for 2014 with the condition that a data collection system is in place collecting performance data in March, 2010.</b></p> | <p>collection/tracking system for the next evaluation that will give government a clear picture upon which to build future plans.</p> | <p>collection/tracking system: March 30, 2010</p> <p>Summative evaluation to be initiated and completed in FY 2014-15</p> | <p><b>Update/Rationale:<br/>As of 30/09/2010</b></p> <p>PAPB is currently developing a database which will track Aboriginal businesses, type of business, Aboriginal content and potentially more. Due to privacy issues the capacity tracking may not be attainable. Are working with Legal Services and ATIP to find a solution.</p> <p><b>AES: Underway</b></p> |